

## **CHAPTER IV**

### **FINDING AND ANALYSIS**

This chapter deals with the finding, discussion and analysis of the data. It is based on the question of the problem that consists of three problems. Those are what types of illocutionary acts that show leadership behavior delivered by Prabowo Subianto in this interview, how are these illocutionary acts delivered, and why are these illocutionary uttered. Firstly the types of illocutionary acts that contain of leadership behavior selectively analyze how these illocutionary acts can be considered implies leadership behavior and identity how Prabowo Subianto utters this illocutionary acts that shows the leadership behaviors. Then finds the reason why these illocutionary acts uttered.

Some illocutionary acts stated by Prabowo Subianto (PS) are considered as containing meaning which illustrate leadership behavior. The following are the Leadership Behavior Categories that were found and stated by PS during the interview. Then finding the reason why illocutionary acts occur.

#### **4.1 Vision**

This piece of interview happens when Babhita Sharma (BS) as the interviewer in BBC News asked about the issue in Indonesian society that Prabowo Subianto (PS) as the interviewee conducted human allegation many years ago.

PS: Oh, I have, many-many many times, on records on tapes, on .....I think anybody, any foreign press who interviewed me they will always ask me about the human rights allegation. You know this... this is the story for the last 16 years.

BS: But it keeps coming up....with all your respects it keeps coming up.

PS: I am, nothing..... look. Yes ....it keeps....it keeps ....it keeps.

BS: It keeps coming up, years after years, how do you, how are you going to be able to put that away from where you stand today?

PS: It keeps coming up, it keeps coming up by my enemies by my rival, it's part of the games of politics.

BS: .....answer the questions leveled to you about the allegations?

PS: I have answered, many-many times, on records. I am a free man. I have never been indicted of anything. This is just a political campaign to destroy...to destroy me because they do not like what I stand for. I stand for a clean Indonesia. I stand for justice for my people. I stand for a fair deal for Indonesian people. They have always been lied to, they have always been considered stupid, Indonesians are considered stupid, lazy people, this is the old time colonialist perceptions that want to pin to Indonesian people, that all the oligarch take all the money. I beg your pardon...I beg your pardon.

The topic of this dialog was about the human right allegation that accused to PS in 16 years ago. He responded that he have answered the case about his accusation of human right allegation in all of the interviews and some foreign press. In answering a question from BS about his activity in human allegation, PS controlled his emotion well because the question as statement 'But it keeps coming up' seemingly such an accusation the case at him. BS said 'with all your respects'

may show her respect to PS. But then BS dominated said 'it keeps coming up' in line 60. BS completely said 'But it keeps coming up. With all your respects it keeps coming up' that statement dominated accused to PS about why the case always coming up when he as a president candidate. On the other hand, PS had controlled his emotion about the topic that accused to him which reflected to leader traits which emotional mastery. PS tries to handle his emotional which not doing the rejection or give rebuttal in this situation but he shows emotional mastery while he knows this interview are live streaming which he as an president candidates while leading the result of quick count. Emotional mastery may control emotion (US Army Handbook, 1973, 4-5). However, on the contrary he responded by describing his vision of the future Indonesia. The locutionary act 'what I stand for' is the answer of what have been accused to him. This utterance was elaborated deeper and more detail statement like, 'I stand for a clean Indonesia. I stand for justice my people. I stand for a fair deal for Indonesian people'. These utterances are as the representative illocutionary act of his vision, from this illocutionary acts he describes what he wants to do for Indonesia. The phrase 'stand for' may mean struggle for, so it is a struggle for 'clean', 'justice' and fair Indonesia. The repetition may also show the emphasis of meaning he brings. 'Clean', 'justice', and 'fair' illustrate a good condition, since PS talks about Indonesia, so he may describe about the better future of Indonesia. Using the phrases this way PS rejects the accusations by describing his vision about future of Indonesia. When it discussed about the better future, it is related to the vision of leadership behavior, House (1994) stated that a vision is as the leader that describes a

better future for everyone. PS as the president candidate, described a better future which is based on his vision that reflects to election commission (KPU) (2014, 1) mentions Prabowo Hatta's vision that builds a united, sovereign, just and prosperous and dignified Indonesia. His vision 'just', can be seen based on his clause 'I stand for justice my people'.

In line 64 'it's part of the games of politics'. It refers to the metaphor of rhetoric. It means that politic is a game. In other word, like the chess when sharpen his brain already so popular in the community that can be played by anyone of ordinary people to the political elite. Indeed, the political world is like the people who are playing chess. In playing chess prefers the workings of the brain, rather than relying on muscle or arm wrestling, where every move needs to mature calculation, tactics and strategies to make your opponent move dead, helpless by checkmate moves. Keraf states (2007) that a metaphor used to describe the concept with attributes normally associated with each other. It is related to PS's word "its part of the games of politics" that PS may means his rival uses the case to destroy his vision which likes a game.

At other words that worth to be observed is PS's word in line 68 "I have answered" PS here uses the present perfect to assert that he has already answered the case and stresses his answer by saying "many many times". This phrase may indicate that he has already answered many questions about the case in various interviews both locally and internationally mass media. After answering the case, PS says "I am a free man". He is reiterating his statement that he is free of any accusation. The next

sentence, "I have never been indicted" which uses present perfect passive voice shows that PS never indicates any case until now.

From this dialog above, PS used the present perfect in line 68-69 when he answered the BS's question about the human right allegation. Next sentence, PS used simple present tense to describe his vision in this political campaign. Here PS's statements showed that he deflected the topic of the situation while BS stressed her question that the question was seemingly such an accusation at him. PS used present perfect in the first statement about human right allegation and simple present tense to representative his vision to lead Indonesia as the president candidate. At the end, PS used present perfect passive voice again to emphasize his vision. He emphasized his vision and supported it to say an action happened at an unspecified time.

#### **4.2 Passion**

Passion is the second of leadership behavior that will be analyzed. The researcher found two of data analyses that show the passion of Prabowo Subianto. This following dialog is the opening of interview happens when BS asked about PS's opinion about the polling of quick count. This is the opening of interview:

BS: Well in this I say we can know how's like to the counts and speak to incredible man climbing victory any selection Prabowo Subianto, Prabowo Subianto welcome to Impact on BBC world news. Welcome to

PS: Well good evening thank you for having me

BS: We tend days away for the official result. What do you think uhh result for today?

PS: Well, all of the real counts that is coming in shows that I'm leading. So I think I'm very

confident that I have gotten the mandate of the Indonesian people.

After invited, PS immediately said 'I'm leading' even preceded the procedure by saying that he is leading. PS is seemingly passionate to set the topic of dialogue which is started with his words 'I'm leading'. PS directly says 'I'm leading' to answer a question from BS about his opinion that was about the result polling of quick count. The topic in this dialog above was how PS` reaction with the polling of quick count while he wanted to win as the president. The phrase 'is coming' may show a part of the result of quick count has been already shown but it was only temporary. Meanwhile he uses present tense 'shows' may indicate his confidence that these results are the fact that he is going to be a winner. The clause in line 1 'all of the real counts that is coming in shows that I'm leading' may mean he knows about the result of vote that shows he will be the leader of Indonesia. It refers to him as candidate of Indonesia's next president. He describes his passion for winning the political campaign based on the result of quick count. The leader needs to know the admission of followers which he has real count that he wins (House, 1994). As the leader, PS loves to lead Indonesia and may want admission of other people that he leads, that is a passion of leadership behavior. This clause 'I'm leading' uses present continuous tense illustrates that the vote counting is still in process because counting has not been completed. PS dares to say 'I'm leading' because this is a very strong desire, effort, as well as self-confidence that he is trusted by his supporters. So this clause describes his passion to be a winner. This clause also illustrates PS responses to the

previous question of BS about what he thinks this result quick count. Moreover, this utterance 'I'm leading' is the representative illocutionary act of his passion for leading Indonesia. He wants to be seen as leader from this illocutionary act. This utterance also shows that he uses present continuous tense for something happening. It means that he becomes a president with the result of real count when it is announced by election commission.

This is the second of passion that will be analyzed to show PS leadership behavior. This topic of following dialog is the human right allegation that was discussed little bit in the first analysis.

BS: .....by allegations of human rights abuses committed under the Suharto regime. ....How do you think you can now be seen as a reputable clean politician who can lead the country when you think about the result in ten days time?

PS: You know ..... you know every time I get a lot of supports in the polls of these accusations in the wind of deformation of character come up. This is my third general election I am now leading the third largest party of the 4<sup>th</sup> largest country in the world. Indonesia is the 4<sup>th</sup> largest country in the world. We are 250 million people. We are the size of Europe. And I am leading the 3<sup>rd</sup> largest party and now I am leading a coalition which represents nearly 2/3 of Indonesian voters. How .....how do ....2/3 of the Indonesian people; how can they be fool, how can they be so stupid to be....to....to support someone who is what all my rivals accused me of being.

In the piece of interview above, the topic was about the human right allegation. In the first of data analysis, PS may representative his vision to deflect

topic of the dialog about human right allegation that accused to him. The second data analysis may show his passion with his statement 'I'm leading'. He displays his passion that he loves becoming a president and he needs admission of other people to lead Indonesia. In this statement, PS emphasizes his clarification of accusation the case about the human right allegation by uttering 'you know every time I get a lot of supports in the polls of these accusations in the wind of deformation of character come up'' in first line. The sentence means he describes how his followers support him in every case. Afterwards he uses metaphor of rhetoric that illustrates his clarification about human right allegation which said 'the polls of these accusations in the wind of deformation of character come up' in line 2. The sentence has another intended meaning that illustrates a picture describes his involvement with the case of human right allegation in 16 years ago until now. In the next statement, PS says 'I'm now leading' for the opening statement and the next he describes more details about him and the fact of Indonesia. By uttering 'I'm now leading', he emphasizes the locution that he is leading. It means that he utters representative illocutionary act. PS concludes that now he is the winner with the following statements. As the fact, He says 'this is my third general election' and more completely says 'the third largest party of the 4<sup>th</sup> largest country in the world'. In this statement PS repeats this word 'the third' until three times. For the first, he says 'This is my third general election I am now leading the third largest party of the 4<sup>th</sup> largest country in the world' and 'And I am leading the 3<sup>rd</sup> largest party and now I am leading a coalition which represents nearly 2/3 of Indonesian voters'. In the first phrase, PS means that he



leads the party which supports him in the election. Secondly, he utters the fact that he leads the coalition of parties who supports him. Those statements may emphasize PS's passion and how PS tries to get the vote become a president. PS may display his struggle to become a president because he was participated the election in three times. He seemingly shows his self-confidence and such as the case in the third repetition. In addition, PS uses clauses 'how can they be fool' and 'how can they be stupid' describes how the support of his followers. All of these efforts are to open a fact that illustrates his passion as a winner.

### 4.3 Confidence

Confidence is the third leadership behavior that will be analyzed. The researcher found two data analysis that shows the leadership behavior of Prabowo Subianto. The following dialog is the closing interview when BS asked about PS's opinion about his life after election. It can be seen as follow:

BS: I just want to ask you a final question, Sir. What will you do if you do not win?

PS: What? I am very confident I win, but you know I ...if the Indonesian people do not need me, I am fine, I have a good quality of life. I'd like to go back to my life, in fact it's a quiet life out of politics. I am doing this out of my obligation to serve my people.

The topic of dialog above is about his life after election. PS responses by saying 'I'm very confident I win'. From the dialog above when BS asked about the activity after election, he may show his expressive illocutionary act that he felt very

confident to win. PS shows his expressive that he is very confidence as the winner in the presidential election. In addition, PS said ‘if’ seemingly such a supposition when he does not have support from Indonesian then he mentions the fact of his life. For the next statement he knows that this interview will attract many people because it can be a good occasion for him to show his self confidence through this interview that is presented by BBC as seen over the world. In this case, PS seemingly shows how he behaves although he does not win the election. It is shown from PS’s utterance, ‘I am fine, I have a good quality of live.’ But in the end, he emphasizes his confidence again to serve the Indonesian people as his vision by stating ‘to serve my people’. From this clause, PS seems really know that he has high confidence in his judgment toward his ability. He feels sure that he himself is appropriate and able to be a successful president. It means that PS is really confident on his own abilities and has realistic expectations, even when his expectations are not realize, he remains positive minded and can accept it.

In the following dialog, that is the second analysis to find the confidence of leadership behavior that shown by PS. This is a little bit of dialog in the middle of interview.

BS: Apologies for interrupting....when the results are announced on July 21 and 22. If they show that your rival that Joko Widodo has won. Will you graciously accept that as a will of the Indonesian people?

PS: That is part of democracy. If he is certified winning fair... fairly of course I will concede. But I am very confident all the real count coming\_in shows I am leading. And as of yesterday, with 60% of the real count coming

in, I am leading, so I am very confident we are the ones who got the mandate.

The topic of the dialog above is PS's determination of win. From this dialog, BS said 'Apologies for interrupting'. It illustrates her motive using turn taking to interrupt when PS talks during this interview. PS means responses the yes/no question by controlling his emotions well. But he seemingly gives a requirement to his rival Joko Widodo, by uttering 'if he is certified winning fair'. PS seems deflect the topic by saying 'but I am very confident'. In previous analysis this clause as an expressive illocutionary act that show his confident. This illocutionary acts illustrates that PS describes his winning about the real count. In this case, this clause is repeated. It means that he is emphasizing his statement. With mention of the fact, the PS stated that he is the lead on the results of the quick count 60% then he got the mandate of his followers. In this above dialog, he seems repeat the clause 'all the real count coming in shows I am leading' and this form also same in the first when he startup the interview for the first BS' question which PS says 'All of the real counts that is coming in shows that I'm leading'.

#### **4.4 Image Building**

Another leadership behavior of Prabowo Subianto that is shown during the election deals with image building. This is the following dialog:

BS: Let's talk about your style of politics compared to your rival Joko Widodo who is seen as a man of the people appealing to the will of people of Indonesia. He seems to have done particularly

well in addressing the voter community that you have not been able to approach. Many saying that your politics is traditional and conservative to establishment. Do you think that will cost you votes in this election?

PS: No no no no. That is a perception that the other side has concocted. It's a complete concoction. I think my rival is a product of public relation campaign; completely the other side; he is actually a tool of the oligarch and I don't think that's the correct picture. He is not a man of the people. He claims to be humble but that's just an act. In my opinion that's just an act.

BS: He just shows clean reputation and his campaign has not been played unlike yours.....

From that conversation, the topic is the difference of PS's politic style between PS and his rival, Joko Widodo. PS answered the yes/no question from BS that clarified the perception about his rival. It can be conducted by saying 'no no no no'. It refers to BS's question 'do you think that will cost you votes in this election?'. PS says 'he is actually a tool of the oligarchy', it may show the metaphor of rhetoric 'tool', it is as a picture of his rival. He compares his rival's style as an organization of party. He gives the opinion about his rival and more details he says 'he is not a man of the people', it seemingly compares his style with his rival that he always repeat the word in previous analysis 'serve my people'. He may mean that he is a man of the people but his rival is not. He gives a lot of opinions about politic style to his rival.

This second following dialog, the topic is the human right allegation that was discuss in the previous analysis.

BS: .....by allegations of human rights abuses committed under the Suharto regime. And If I can just remind of you is the unit that you commanded in 1998 accused of kidnapping torturing and killing activists who protested at that time against Suharto. How do you think you can now be seen as a reputable clean politician who can lead the country when you think about the result in ten days time?

PS: You know .....you know every time I get a lot of supports in the polls of these accusations in the wind of deformation of character come up. This is my third general election I am now leading the third largest party of the 4<sup>th</sup> largest country in the world. Indonesia is the 4<sup>th</sup> largest country in the world. We are 250 million people. We are the size of Europe. And I am leading the 3<sup>rd</sup> largest party and now I am leading a coalition which represents nearly 2/3 of Indonesian voters. How .....how do ....2/3 of the Indonesian people; how can they be fool, how can they be so stupid to be....to....to support someone who is what all my rivals accused me of being.

BS: Do you think that it's about time that you address what happened and these allegations directly?

PS: Oh, I have, many-many many times, on records on tapes, on .....I think anybody, any foreign press who interviewed me they will always ask me about the human rights allegation. You know this... this is the story for the last 16 years.

This dialog above seems that PS gets a lot of support from his followers in every time to answer the BS' question. PS said 'you know every time I get a lot of supports in the polls of these accusations in the wind of deformation of character come up.'. It may clarify the case of PS about human right allegation in 1998. At the first dialog, BS said 'abuses' then in the end of the questions she says 'allegations'

that actually the synonym of the word 'abuses'. She may mean to keep her interlocutor feeling because the word 'allegation' is smoother rather than 'abuses'. Moreover PS emphasizes his clarification of accusation the case about the human right allegation by saying 'every time'. It means that he always tries to clarify it continuously. Afterwards, he uses metaphor of rhetoric that is illustrated through his clarification about human right allegation by uttering 'the wind of deformation of character'. The word 'wind' illustrates a symbol that describes his involvement on the case of human right allegation in 16 years ago until now. In the next statement, PS says 'I'm now leading' and the next he describes more detail about himself and the fact of Indonesia. He said 'this is my third general election' and more completely said 'the third largest party of the 4<sup>th</sup> largest country in the world'. In this statement PS repeated this word 'the third' until three times. For the first, he said 'This is my third general election I am now leading the third largest party of the 4<sup>th</sup> largest country in the world' and 'And I am leading the 3<sup>rd</sup> largest party and now I am leading a coalition which represents nearly 2/3 of Indonesian voters'. The repetition of the word 'the third' may emphasize his fact that he want becomes a real president. PS may build his image to win the president election. It proved from his way candidate himself as the Indonesian president for three times continuously. He creates class of win area that is seen from his utterance 'I am now leading the third largest party of the 4<sup>th</sup> largest country in the world'. It seems that he is as a president candidate who leads the party. PS may mean build and keep his image. In addition he says 'now I am leading a coalition which represents nearly 2/3 of Indonesian voters

to show the fact how people see him. He says 'now' to show his self-confidence for this time that he hold the result quick count than his rival. Besides, the word 'now' is repeated for three times, it illustrates his conviction that he will be the selected president. In addition, the clause 'how can they be fool' and 'how can they be stupid' describes how the support is given by his followers. All of these efforts are conducted to reveal the fact. These efforts illustrate his way in building image as a politician. From the dialog above, PS shows who he is, what he wants to be, and how people see him as a president candidate.

The topic of the third data analysis is about violence intimidation. It can be seen as follows:

BS: What would your message be to your supporters because there are a growing number of concerns regarding perhaps process on the street so even violent should the result not go your way. I mean what is your message to them now?

PS: Do you know that err ...the...the one of the television stations that supported me they have been attacked and two of the stations have been attacked, vandalized, do you know that the polling company that predicted that I won they were attacked last night by molotov bomb, so where does the violence come from ? Where does the intimidation come from? I got many reports....

BS: What is your message to your supporters?

PS: I got many reports from my supporters that they have been intimidated, they have been attacked in many-many parts of Indonesia. So my message is, I have said that on records you can check, always-always, I've said many times, keep calm, be cool, our rivals are our brothers, they are not enemies, all my speeches. And not one speech from my rival saying the same thing, not one. I have said that if the election

commission certify the real will of the people, I will honor the decision. They have not said that, they have not said one time during the entire campaigns. I think I have made 10 or 15 statements on national televisions during the presidential debates and every events hundreds of millions people have seen this. And from my rival not one times a statement that they will honor the decision of the Indonesian people.

BS: okay

PS: In fact there is an announcement that if Prabowo wins that's cheating event before the real count comes in. So I am just asking you who is ....

In this quotation, BS asked about what is PS's suggestion about his followers if the violence intimidation happens in this election. BS repeats the question 'what is your message?' and seemingly asks PS to answer her questions immediately. But PS answers the question which tells a lot of fact about violence intimidation which is received by his followers. He says 'do you know that' in two times to emphasize that he gets violence in this election. PS may mean deflect the topic from BS's question to the fact of violence. It is conducted to maintain his image as the victim of intimidation in this election which tells about the fact. He says the fact 'the one of the television stations that supported me they have been attacked and two of the stations have been attacked' and more completely 'do you know that the polling company that predicted that I won they were attacked last night by molotov bomb'. Before then BS says 'perhaps process on the street so even violent should the result not go your way' may mean accuse to PS's followers. Afterwards PS says 'so where does the violence come from?' seemingly such a clarification the accusation that he is a victim of the intimidation and says 'where does the intimidation



come from?'. PS repeats 'where does' until two times and uses the present tense to tell the fact that is happening in his side. He may tells more details about the fact of violence intimidation but BS interrupt PS which repeats the question 'What is your message to your supporters?'. PS answers with tells which says 'I got many reports from my supporters that they have been intimidated'. He dominated uses the present perfect again in two clauses which says 'they have been intimidated' and 'they have been attacked'. He emphasizes the reports of the fact about violence intimidation with this adverb 'in many many parts'. For the next statement is answer BS question that says 'so my message is, I have said that on records you can check'. He emphasizes it that the suggestion was made before.

Finally, the analysis through illocutionary acts is very accurate. The finding illustrates the leadership behavior that shows in Prabowo Subianto's utterances. Rhetoric, leader traits and political public relations is very helpful for the researcher in fulfilling this research. By uttering illocutionary acts, Prabowo Subianto illustrates his behaviors to build and maintain his good image as a leader which have implicit and explicit purposes. In this situation of interview Prabowo Subianto is Indonesian president candidate in the presidential election 2014. From this interview, the researcher finds representative and expressive illocutionary acts. He manage his utterances which those illocutionary acts and he means that he shows his vision, passion, confidence, and image building in this interview.