

LAMPIRAN KOESIONER

KOESIONER PENELITIAN

Pengaruh Kualitas Promosi Dan Kualitas Pelayanan Terhadap Minat Menjadi Nasabh Pada PT. Adira Dinamika Multi Finance Surabaya

LAILATUL AMALIYAH

- I. Tujuan : Untuk penelitian bahan skripsi
- II. Petunjuk : Sangat setuju (SS), Setuju (S), Ragu-ragu (R), Tidak Setuju (TS), Sangat Tidak Setuju (STS).

A. IDENTITAS RESPONDEN

- 1. Jenis Kelamin
 - a. Laki-laki
 - b. Wanita
- 2. Usia
 - a. 21 – 30 tahun
 - b. 31 – 40 tahun
 - c. 41 – 50 tahun
 - d. >50 tahun
- 3. Pekerjaan
 - a. Pelajar atau mahasiswa
 - b. PNS / TNI
 - c. Wiraswasta
 - d. Lain-lain (sebutkan)

B. Promosi

No	Pernyataan	SS	S	R	TS	STS
1	PT. Adira DMF sering melakukan promosi.					
2	PT. Adira DMF selalu mengadakan event setiap tahun dengan melibatkan masyarakat luas.					
3	Penyebaran brosur sering dilakukan oleh PT. Adira DMF dibanding leasing lain.					
4	Pelaksanaan promosi yang dilakukan PT. Adira DMF sangat memuaskan.					
5	Apa yang dipromosikan PT. Adira DMF sesuai dengan kualitas jasa yang dijual					
6	Program promosi yang ditawarkan					

	memberikan informasi yang detail dan memuaskan.					
7	PT. Adira DMF mengadakan sosialisasi penawaran yang menonjolkan manfaat jasa melalui bahasa komunikasi yang dapat dipahami konsumen.					
8	Banyaknya program promosi yang dilakukan PT. Adira DMF sangat beragam dan kreatif.					
9	PT. Adira DMF menawarkan potongan angsuran melalui pameran.					
10	PT. Adira DMF memberikan hadiah dan undian yang menarik pada nasabah.					
11	PT. Adira DMF melakukan penawaran khusus (harian, mingguan, bulanan, tahunan).					
12	PT. Adira DMF selalu mengadakan undian berhadiah yang dilakukan \geq 6 bulan sekali					
13	PT. Adira DMF melakukan promosi langsung pada pasar sasaran (grebek pasar)					
14	PT. Adira DMF melakukan kegiatan promosi ditempat yang mudah diakses oleh calon konsumen.					

C. Kualitas pelayanan

No	Pernyataan	SS	S	R	TS	STS
1	PT. Adira DMF memiliki fasilitas kantor yang nyaman, bersih dan rapi.					
2	Karyawan PT. Adira DMF berpakaian sangat rapi dan bersih.					
3	PT. Adira DMF memiliki kelengkapan alat produksi jasa yang bagus.					
4	Pelayanan yang diberikan PT. Adira					

	DMF sangat tepat waktu.					
5	Karyawan bersikap ramah dalam memberikan pelayanan pada konsumen.					
6	Kecepatan karyawan menangani komplain nasabah sangat baik.					
7	Karyawan PT. Adira DMF memberikan pelayanan yang cepat dan tepat.					
8	Karyawan sigap memecahkan masalah pelanggan.					
9	Produk jasa yang ditawarkan PT. Adira DMF sangat bermutu.					
10	PT. Adira DMF menerapkan sistem yang mudah untuk melakukan angsuran di cabang lain.					
11	PT. Adira DMF memberikan asuransi jika terjadi kerusakan atau kehilangan.					
12	Karyawan memberikan layanan dengan ramah dan sopan pada pelanggan.					
13	Karyawan selalu memberikan perhatian untuk kepentingan pelanggan.					
14	Karyawan peka terhadap permasalahan yang dialami nasabahnya.					
15	Karyawan selalu siap membantu menyelesaikan permasalahan yang menjadi kebutuhan pelanggan.					
16	Karyawan selalu menanyakan apa yang diinginkan pelanggan					

D. Minat menjadi nasabah

No	Pernyataan	SS	S	R	TS	STS
1	Saya melihat kualitas dan kuantitas jasa pembiayaan yang ditawarkan PT. Adira DMF sangat bagus.					
2	Promosi hadiah yang dilakukan perusahaan sangat menarik					

3	Saya berminat karena sesuai dengan kebutuhan dan harapan nasabah.					
4	Saya tertarik karena PT. Adira DMF memberikan pelayanan yang baik dari pada jenis pembiayaan lain.					
5	PT. Adira DMF menawarkan harga dengan jelas dan informasi yang lengkap.					
6	Promosi dan pelayanan yang diberikan sangat baik dan menarik sehingga saya berminat untuk menggunakan jasa PT. Adira DMF.					
7	Saya akan merekomendasikan produk jasa PT. Adira pada keluarga dan teman-teman.					
8	Saya yakin menggunakan produk jasa yang ditawarkan PT. Adira DMF karena besarnya manfaat yang akan diterima.					
9	Saya akan mendapat kemudahan dalam menyampaikan komplain jika terjadi suatu permasalahan.					

LAMPIRAN KARAKTERISTIK RESPONDEN

LAMPIRAN

Warning # 849 in column 23. Text: in_ID
 The LOCALE subcommand of the SET command has an invalid parameter.
 It could
 not be mapped to a valid backend locale.
 FREQUENCIES VARIABLES=jenis_kelamin usia pekerjaan
 /STATISTICS=MEAN MEDIAN MODE SUM
 /ORDER=ANALYSIS.

Frequencies

		Notes
Output Created		26-AUG-2018 01:52:28
Comments		
Input	Active Dataset	DataSet0
	Filter	<none>
	Weight	<none>
	Split File	<none>
	N of Rows in Working Data File	100
Missing Value Handling	Definition of Missing	User-defined missing values are treated as missing.
	Cases Used	Statistics are based on all cases with valid data.
Syntax		FREQUENCIES VARIABLES=jenis_kelamin usia pekerjaan /STATISTICS=MEAN MEDIAN MODE SUM /ORDER=ANALYSIS.
Resources	Processor Time	00:00:00,05
	Elapsed Time	00:00:00,50

[DataSet0]

Statistics

		Jenis Kelamin	Usia	Pekerjaan
N	Valid	100	100	100
	Missing	0	0	0
Mean		1,27	2,47	2,77
Median		1,00	2,00	3,00
Mode		1	2	3
Sum		127	247	277

Frequency Table

		Jenis Kelamin			
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Laki-Laki	73	73,0	73,0	73,0

Perempuan	27	27,0	27,0	100,0
Total	100	100,0	100,0	

Usia

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 21-30 tahun	4	4,0	4,0	4,0
Valid 31-40 tahun	52	52,0	52,0	56,0
Valid 41-50 tahun	37	37,0	37,0	93,0
Valid >50 tahun	7	7,0	7,0	100,0
Total	100	100,0	100,0	

Pekerjaan

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid PNS	38	38,0	38,0	38,0
Valid Wiraswasta	47	47,0	47,0	85,0
Valid Lain-Lain	15	15,0	15,0	100,0
Total	100	100,0	100,0	

LAMPIRAN HASIL UJI REABILITAS

LAMPIRAN 5

RELIABILITY

```

/VARIABLES=X1.1 X1.2 X1.3 X1.4 X1.5 X1.6 X1.7 X1.8 X1.9 X1.10
X1.11 X1.12 X1.13 X1.14
/SCALE('ALL VARIABLES') ALL
/MODEL=ALPHA
/STATISTICS=DESCRIPTIVE SCALE
/SUMMARY=TOTAL.

```

Reliability

Notes

Output Created		24-AUG-2018 23:55:20
Comments		
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	Weight	<none>
	Split File	<none>
	N of Rows in Working Data File	100
	Matrix Input	
Missing Value Handling	Definition of Missing	User-defined missing values are treated as missing.
	Cases Used	Statistics are based on all cases with valid data for all variables in the procedure.
Syntax		RELIABILITY /VARIABLES=X1.1 X1.2 X1.3 X1.4 X1.5 X1.6 X1.7 X1.8 X1.9 X1.10 X1.11 X1.12 X1.13 X1.14 /SCALE('ALL VARIABLES') ALL /MODEL=ALPHA /STATISTICS=DESCRIPTIVE SCALE /SUMMARY=TOTAL.
Resources	Processor Time	00:00:00,00
	Elapsed Time	00:00:00,00

[DataSet0]

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	100	100,0
	Excluded ^a	0	,0
	Total	100	100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,641	14

Item Statistics

	Mean	Std. Deviation	N
X1.1	2,1700	,81718	100
X1.2	1,6200	,74914	100
X1.3	2,7600	,71237	100
X1.4	2,2400	,42923	100
X1.5	2,2700	,88597	100
X1.6	2,2400	,66848	100
X1.7	2,1600	,91806	100
X1.8	2,3000	,46057	100
X1.9	2,1700	,37753	100
X1.10	2,0200	,34757	100
X1.11	2,1200	,72864	100
X1.12	2,2100	,89098	100
X1.13	1,7700	,42295	100
X1.14	1,8500	,53889	100

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
X1.1	27,7300	12,017	,491	,579
X1.2	28,2800	12,345	,486	,583
X1.3	27,1400	14,627	,061	,657
X1.4	27,6600	14,631	,198	,633
X1.5	27,6300	14,741	-,009	,681
X1.6	27,6600	14,105	,182	,636
X1.7	27,7400	13,164	,219	,637
X1.8	27,6000	13,798	,425	,608
X1.9	27,7300	14,037	,454	,611
X1.10	27,8800	14,288	,402	,618
X1.11	27,7800	12,375	,499	,581
X1.12	27,6900	13,610	,161	,648
X1.13	28,1300	13,912	,435	,609
X1.14	28,0500	14,189	,243	,627

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
29,9000	15,465	3,93251	14

LAMPIRAN

RELIABILITY

```

/VARIABLES=X2.1 X2.2 X2.3 X2.4 X2.5 X2.6 X2.7 X2.8 X2.9 X2.10
X2.11 X2.12 X2.13 X2.14 X2.15 X2.16
/SCALE('ALL VARIABLES') ALL
/MODEL=ALPHA
/STATISTICS=DESCRIPTIVE SCALE
/SUMMARY=TOTAL.

```

Reliability

Notes

Output Created		25-AUG-2018 01:15:42
Comments		
Input	Active Dataset Filter Weight Split File N of Rows in Working Data File Matrix Input	DataSet0 <none> <none> <none> 100
Missing Value Handling	Definition of Missing Cases Used	User-defined missing values are treated as missing. Statistics are based on all cases with valid data for all variables in the procedure. RELIABILITY /VARIABLES=X2.1 X2.2 X2.3 X2.4 X2.5 X2.6 X2.7 X2.8 X2.9 X2.10 X2.11 X2.12 X2.13 X2.14 X2.15 X2.16 /SCALE('ALL VARIABLES') ALL /MODEL=ALPHA /STATISTICS=DESCRIPTIVE SCALE /SUMMARY=TOTAL.
Syntax		
Resources	Processor Time Elapsed Time	00:00:00,00 00:00:00,02

[DataSet0]

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	100	100,0
	Excluded ^a	0	,0
	Total	100	100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,611	16

Item Statistics

	Mean	Std. Deviation	N
X2.1	2,3600	,83509	100
X2.2	2,4100	,86568	100
X2.3	2,8000	,69631	100
X2.4	2,5200	,54086	100
X2.5	2,3000	,54123	100
X2.6	2,6100	,58422	100
X2.7	2,5500	,50000	100
X2.8	2,6000	,53182	100
X2.9	2,2700	,78951	100
X2.10	2,2700	,83913	100
X2.11	2,6300	,83672	100
X2.12	2,5200	,54086	100
X2.13	2,7900	,74257	100
X2.14	3,0100	,57726	100
X2.15	2,6400	,79798	100
X2.16	2,7000	,82266	100

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
X2.1	38,6200	15,794	,306	,582
X2.2	38,5700	14,995	,415	,560
X2.3	38,1800	16,998	,182	,603
X2.4	38,4600	16,655	,357	,581
X2.5	38,6800	17,412	,182	,603
X2.6	38,3700	17,347	,172	,604
X2.7	38,4300	16,995	,310	,589
X2.8	38,3800	17,066	,268	,593
X2.9	38,7100	15,501	,386	,568
X2.10	38,7100	16,814	,146	,612
X2.11	38,3500	16,169	,246	,594
X2.12	38,4600	16,655	,357	,581
X2.13	38,1900	17,105	,141	,611
X2.14	37,9700	17,322	,181	,603
X2.15	38,3400	16,671	,187	,604
X2.16	38,2800	17,759	,013	,635

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
40,9800	18,525	4,30405	16

RELIABILITY

```

/VARIABLES=Y.1 Y.2 Y.3 Y.4 Y.5 Y.6 Y.7 Y.8 Y.9
/SCALE('ALL VARIABLES') ALL
/MODEL=ALPHA
/STATISTICS=DESCRIPTIVE SCALE
/SUMMARY=TOTAL.
    
```

Reliability

		Notes
Output Created		24-AUG-2018 23:51:34
Comments		
Input	Active Dataset	DataSet0
	Filter	<none>
	Weight	<none>
	Split File	<none>
Missing Value Handling	N of Rows in Working Data File	100
	Matrix Input	
Missing Value Handling	Definition of Missing	User-defined missing values are treated as missing.
	Cases Used	Statistics are based on all cases with valid data for all variables in the procedure.
Syntax		RELIABILITY /VARIABLES=Y.1 Y.2 Y.3 Y.4 Y.5 Y.6 Y.7 Y.8 Y.9 /SCALE('ALL VARIABLES') ALL /MODEL=ALPHA /STATISTICS=DESCRIPTIVE SCALE /SUMMARY=TOTAL.
Resources	Processor Time	00:00:00,00
	Elapsed Time	00:00:00,00

[DataSet0]

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	100	100,0
	Excluded ^a	0	,0
	Total	100	100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,603	9

Item Statistics

	Mean	Std. Deviation	N
Y.1	2,3600	,83509	100
Y.2	2,4100	,86568	100
Y.3	2,8000	,69631	100
Y.4	2,5200	,54086	100
Y.5	2,3200	,54828	100
Y.6	2,6100	,58422	100
Y.7	2,5500	,50000	100
Y.8	2,6000	,53182	100
Y.9	2,2700	,78951	100

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
Y.1	20,0800	6,196	,428	,530
Y.2	20,0300	5,949	,468	,514
Y.3	19,6400	7,909	,071	,632
Y.4	19,9200	7,509	,294	,575
Y.5	20,1200	7,844	,172	,601
Y.6	19,8300	7,819	,157	,605
Y.7	19,8900	7,553	,316	,572
Y.8	19,8400	7,590	,273	,580
Y.9	20,1700	6,365	,423	,533

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
22,4400	8,673	2,94502	9

HASIL OUTPUT SPSS

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REGRESSION
  /MISSING LISTWISE
  /STATISTICS COEFF OUTS R ANOVA COLLIN TOL
  /CRITERIA=PIN(.05) POUT(.10)
  /NOORIGIN
  /DEPENDENT Y
  /METHOD=ENTER X1 X2
  /SCATTERPLOT=(*SRESID ,*ZPRED)
  /RESIDUALS DURBIN NORMPROB(ZRESID) .

```

Regression

		Notes
Output Created		24-AUG-2018 23:36:48
Comments		
Input	Active Dataset	DataSet0
	Filter	<none>
	Weight	<none>
	Split File	<none>
	N of Rows in Working Data File	100
Missing Value Handling	Definition of Missing	User-defined missing values are treated as missing.
	Cases Used	Statistics are based on cases with no missing values for any variable used.
Syntax		REGRESSION
		/MISSING LISTWISE
		/STATISTICS COEFF OUTS R
		ANOVA COLLIN TOL
		/CRITERIA=PIN(.05)
		POUT(.10)
		/NOORIGIN
		/DEPENDENT Y
		/METHOD=ENTER X1 X2
		/SCATTERPLOT=(*SRESID ,*ZPRED)
	/RESIDUALS DURBIN	
	NORMPROB(ZRESID).	
Resources	Processor Time	00:00:00,56
	Elapsed Time	00:00:00,61
	Memory Required	1644 bytes
	Additional Memory Required for Residual Plots	560 bytes

[DataSet0]

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	X2, X1 ^b	.	Enter

- a. Dependent Variable: Y
 b. All requested variables entered.

Model Summary^b

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	Durbin-Watson
1	,876 ^a	,767	,762	1,43560	2,111

- a. Predictors: (Constant), X2, X1
 b. Dependent Variable: Y

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	658,728	2	329,364	159,812	,000 ^b
	Residual	199,912	97	2,061		
	Total	858,640	99			

- a. Dependent Variable: Y
 b. Predictors: (Constant), X2, X1

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	-,345	1,747		-,197	,844		
	X1	-,058	,037	-,077	-1,570	,120	1,000	1,000
	X2	,598	,034	,874	17,836	,000	1,000	1,000

- a. Dependent Variable: Y

Collinearity Diagnostics^a

Model	Dimension	Eigenvalue	Condition Index	Variance Proportions		
				(Constant)	X1	X2
1	1	2,982	1,000	,00	,00	,00
	2	,014	14,649	,01	,72	,30
	3	,004	26,066	,99	,28	,70

- a. Dependent Variable: Y

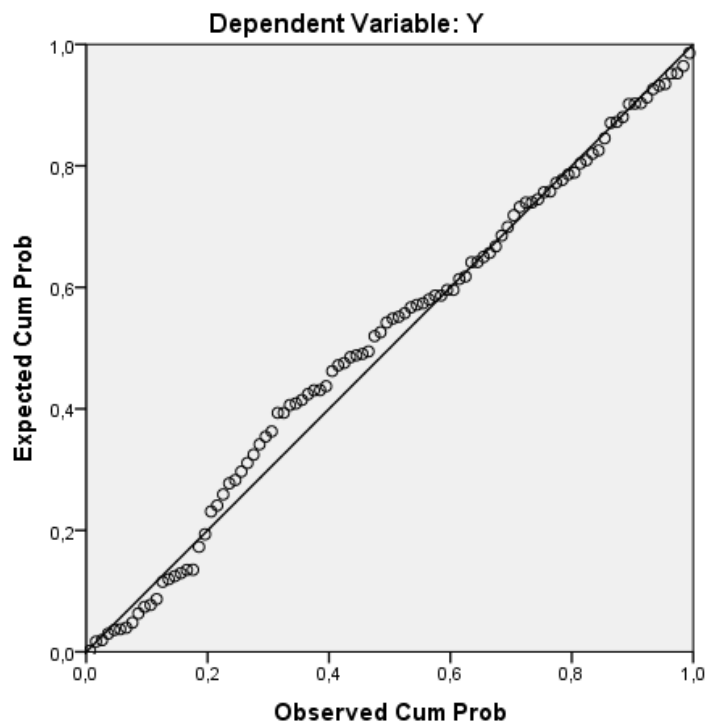
Residuals Statistics^a

	Minimum	Maximum	Mean	Std. Deviation	N
Predicted Value	17,6043	29,1398	22,4400	2,57950	100
Std. Predicted Value	-1,875	2,597	,000	1,000	100
Standard Error of Predicted Value	,144	,444	,237	,075	100
Adjusted Predicted Value	17,4895	28,9800	22,4314	2,56840	100
Residual	-4,15947	3,14200	,00000	1,42103	100
Std. Residual	-2,897	2,189	,000	,990	100
Stud. Residual	-2,916	2,222	,003	1,006	100
Deleted Residual	-4,21414	3,23760	,00861	1,46867	100
Stud. Deleted Residual	-3,037	2,269	,001	1,017	100
Mahal. Distance	,001	8,469	1,980	1,922	100
Cook's Distance	,000	,107	,011	,018	100
Centered Leverage Value	,000	,086	,020	,019	100

a. Dependent Variable: Y

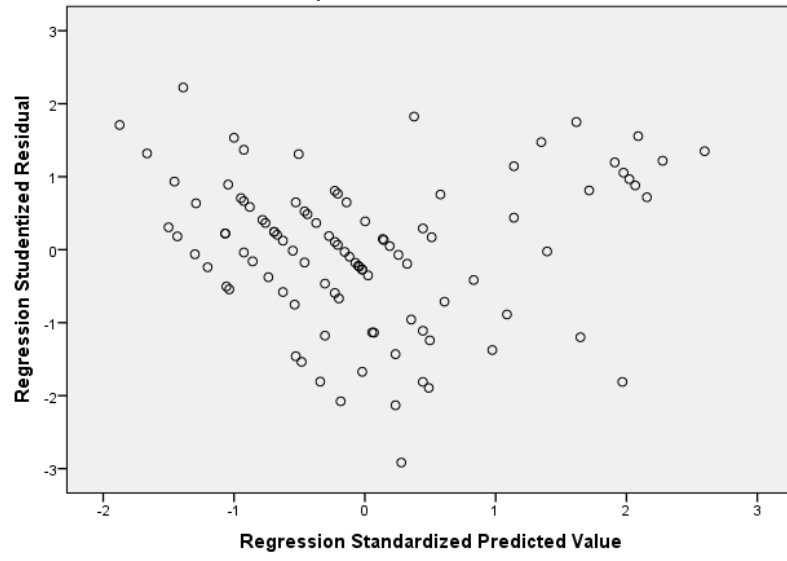
Charts

Normal P-P Plot of Regression Standardized Residual



Scatterplot

Dependent Variable: Y



NO	VARIABEL PENELITIAN																																								
	X1														X2														Y												
	X1.1	X1.2	X1.3	X1.4	X1.5	X1.6	X1.7	X1.9	X1.10	X1.11	X1.12	X1.13	X1.14	Total	X2.1	X2.2	X2.3	X2.4	X2.5	X2.6	X2.7	X2.8	X2.9	X2.10	X2.11	X2.12	X2.13	X2.14	X2.15	X2.16	Total	Y.1	Y.2	Y.3	Y.4	Y.5	Y.6	Y.7	Y.8	Y.9	Total
1	2	1	3	2	1	1	1	3	2	2	1	2	3	27	4	4	3	3	2	3	3	3	4	3	4	3	3	3	3	2	50	4	4	3	3	2	3	3	3	4	29
2	3	2	4	2	1	2	2	3	2	3	2	2	2	33	2	2	3	2	2	2	3	3	2	2	2	3	3	3	3	3	39	2	2	3	2	3	2	3	3	2	22
3	2	2	4	3	1	2	2	2	2	2	2	2	2	30	4	4	3	3	2	3	3	3	4	3	4	3	3	3	2	50	4	4	3	3	3	3	3	3	4	30	
4	1	1	3	2	2	1	1	2	2	1	1	2	2	23	2	1	2	2	2	3	3	3	2	2	2	2	4	4	2	38	2	1	2	2	2	3	3	3	2	20	
5	2	1	4	2	2	1	1	2	2	2	1	1	1	24	2	2	2	2	3	4	3	3	2	2	2	2	3	4	2	41	2	2	2	2	3	4	3	3	2	23	
6	1	1	3	2	2	1	1	2	2	1	1	1	1	20	5	5	2	2	3	3	3	4	2	1	5	2	2	3	3	2	47	5	5	2	2	3	3	3	4	2	29
7	2	1	3	2	2	1	1	2	2	2	1	1	1	23	2	2	3	3	2	3	2	3	2	3	2	3	2	4	2	40	2	2	3	3	2	3	2	3	2	22	
8	2	1	1	2	3	1	1	2	2	2	1	1	1	23	2	2	2	3	2	3	3	2	2	2	2	2	3	3	2	39	2	2	2	3	2	3	3	2	2	21	
9	2	2	2	2	2	2	2	2	2	2	2	2	2	28	3	3	4	2	3	2	2	2	2	4	3	2	3	4	3	45	3	3	4	2	3	2	2	2	2	23	
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LAMPIRAN UJI VALIDITAS

LAMPIRAN

CORRELATIONS

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Correlations

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	Cases Used	Statistics for each pair of variables are based on all the cases with valid data for that pair.
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** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).

LAMPIRAN

CORRELATIONS

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Correlations

Notes

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Missing Value Handling	Definition of Missing	User-defined missing values are treated as missing.
	Cases Used	Statistics for each pair of variables are based on all the cases with valid data for that pair.
Syntax		CORRELATIONS /VARIABLES=X2.1 X2.2 X2.3 X2.4 X2.5 X2.6 X2.7 X2.8 X2.9 X2.10 X2.11 X2.12 X2.13 X2.14 X2.15 X2.16 X2.17 /PRINT=TWOTAIL NOSIG /MISSING=PAIRWISE.
Resources	Processor Time	00:00:00,13
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[DataSet0]

Correlations

	X2.1	X2.2	X2.3	X2.4	X2.5	X2.6	X2.7	X2.8	X2.9	X2.10	X2.11	X2.12	X2.13	X2.14	X2.15	X2.16	X2.17
X2.1 Pearson Correlation	1	,744**	,021	,029	,139	,001	,029	,055	,326**	,105	,467**	,029	-,203*	-,196	,136	-,209*	,477**
X2.1 Sig. (2-tailed)		,000	,837	,777	,169	,993	,774	,590	,001	,299	,000	,777	,043	,051	,178	,037	,000
X2.1 N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.2 Pearson Correlation	,744**	1	,054	,079	,144	,040	,081	,097	,295**	,082	,435**	,079	-,085	-,109	,187	-,024	,574**
X2.2 Sig. (2-tailed)	,000		,596	,432	,152	,695	,426	,339	,003	,415	,000	,432	,402	,279	,063	,812	,000
X2.2 N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.3 Pearson Correlation	,021	,054	1	,198*	,107	-,169	-,058	,000	,118	,128	,010	,198*	,074	-,045	,324**	,053	,336**
X2.3 Sig. (2-tailed)	,837	,596		,048	,288	,093	,566	1,000	,244	,205	,918	,048	,463	,655	,001	,601	,001
X2.3 N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.4 Pearson Correlation	,029	,079	,198*	1	,048	,137	,351**	,133	,283**	,133	,028	1,000**	,099	,048	-,100	-,054	,464**
X2.4 Sig. (2-tailed)	,777	,432	,048		,633	,175	,000	,186	,004	,188	,785	,000	,329	,636	,321	,590	,000
X2.4 N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.5 Pearson Correlation	,139	,144	,107	,048	1	,086	-,019	,035	-,026	,087	,091	,048	-,043	-,042	,253*	,068	,302**
X2.5 Sig. (2-tailed)	,169	,152	,288	,633		,394	,854	,729	,797	,391	,366	,633	,673	,678	,011	,501	,002
X2.5 N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.6 Pearson Correlation	,001	,040	-,169	,137	,086	1	,396**	,306**	,055	-,092	,074	,137	,089	,221*	-,088	,111	,302**
X2.6 Sig. (2-tailed)	,993	,695	,093	,175	,394		,000	,002	,584	,362	,466	,175	,380	,027	,386	,270	,002
X2.6 N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.7 Pearson Correlation	,029	,081	-,058	,351**	-,019	,396**	1	,304**	,285**	,052	,008	,351**	,124	,191	-,106	,086	,414**
X2.7 Sig. (2-tailed)	,774	,426	,566	,000	,854	,000		,002	,004	,609	,933	,000	,220	,057	,292	,395	,000
X2.7 N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.8 Pearson Correlation	,055	,097	,000	,133	,035	,306**	,304**	1	,236*	-,118	,163	,133	,143	,309**	-,081	,046	,380**
X2.8 Sig. (2-tailed)	,590	,339	1,000	,186	,729	,002	,002		,018	,244	,104	,186	,155	,002	,423	,648	,000
X2.8 N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.9 Pearson Correlation	,326**	,295**	,118	,283**	-,026	,055	,285**	,236*	1	,240*	,260**	,283**	,012	,083	-,004	-,185	,537**

	Sig. (2-tailed)	,001	,003	,244	,004	,797	,584	,004	,018		,016	,009	,004	,909	,414	,965	,065	,000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.10	Pearson Correlation	,105	,082	,128	,133	,087	-,092	,052	-,118	,240*	1	,072	,133	,043	,119	,101	-,218*	,334**	
	Sig. (2-tailed)	,299	,415	,205	,188	,391	,362	,609	,244	,016		,478	,188	,669	,236	,316	,029	,001	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.11	Pearson Correlation	,467**	,435**	,010	,028	,091	,074	,008	,163	,260**	,072	1	,028	-,126	-,139	,071	-,178	,424**	
	Sig. (2-tailed)	,000	,000	,918	,785	,366	,466	,933	,104	,009	,478		,785	,210	,169	,484	,077	,000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.12	Pearson Correlation	,029	,079	,198*	1,000**	,048	,137	,351**	,133	,283**	,133	,028	1	,099	,048	-,100	-,054	,464**	
	Sig. (2-tailed)	,777	,432	,048	,000	,633	,175	,000	,186	,004	,188	,785		,329	,636	,321	,590	,000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.13	Pearson Correlation	-,203*	-,085	,074	,099	-,043	,089	,124	,143	,012	,043	-,126	,099	1	,335**	,093	,359**	,308**	
	Sig. (2-tailed)	,043	,402	,463	,329	,673	,380	,220	,155	,909	,669	,210	,329		,001	,359	,000	,002	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.14	Pearson Correlation	-,196	-,109	-,045	,048	-,042	,221*	,191	,309**	,083	,119	-,139	,048	,335**	1	,074	,325**	,309**	
	Sig. (2-tailed)	,051	,279	,655	,636	,678	,027	,057	,002	,414	,236	,169	,636	,001		,466	,001	,002	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.15	Pearson Correlation	,136	,187	,324**	-,100	,253*	-,088	-,106	-,081	-,004	,101	,071	-,100	,093	,074	1	,157	,363**	
	Sig. (2-tailed)	,178	,063	,001	,321	,011	,386	,292	,423	,965	,316	,484	,321	,359	,466		,119	,000	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.16	Pearson Correlation	-,209*	-,024	,053	-,054	,068	,111	,086	,046	-,185	-,218*	-,178	-,054	,359**	,325**	,157	1	,204*	
	Sig. (2-tailed)	,037	,812	,601	,590	,501	,270	,395	,648	,065	,029	,077	,590	,000	,001	,119		,042	
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
X2.17	Pearson Correlation	,477**	,574**	,336**	,464**	,302**	,302**	,414**	,380**	,537**	,334**	,424**	,464**	,308**	,309**	,363**	,204*	1	
	Sig. (2-tailed)	,000	,000	,001	,000	,002	,002	,000	,000	,000	,001	,000	,000	,002	,002	,000	,042		
	N	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).

CORRELATIONS

```

/VARIABLES=Y.1 Y.2 Y.3 Y.4 Y.5 Y.6 Y.7 Y.8 Y.9 Y.10
/PRINT=TWOTAIL NOSIG
/MISSING=PAIRWISE.
    
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Correlations

Notes

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Missing Value Handling	Definition of Missing	User-defined missing values are treated as missing.
	Cases Used	Statistics for each pair of variables are based on all the cases with valid data for that pair.
Syntax		CORRELATIONS /VARIABLES=Y.1 Y.2 Y.3 Y.4 Y.5 Y.6 Y.7 Y.8 Y.9 Y.10 /PRINT=TWOTAIL NOSIG /MISSING=PAIRWISE.
Resources	Processor Time	00:00:00,03
	Elapsed Time	00:00:00,03

[DataSet0]

	Pearson Correlation	,645**	,681**	,304**	,457**	,350**	,347**	,465**	,436**	,630**	1
Y.10	Sig. (2-tailed)	,000	,000	,002	,000	,000	,000	,000	,000	,000	
	N	100	100	100	100	100	100	100	100	100	100

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).