

**AN ANALYSIS OF SUGGESTIVE WORDS IN DERREN
BROWN AND ROMY RAFAEL'S HYPNOSIS**

SKRIPSI



WINDY CITRA NEGARA

NIM 20101111042

**PROGRAM STUDI PENDIDIKAN BAHASA INGGRIS
FAKULTAS KEGURUAN DAN ILMU PENDIDIKAN
UNIVERSITAS MUHAMMADIYAH SURABAYA**

JUNI 2014



**AN ANALYSIS OF SUGGESTIVE WORDS IN DERREN
BROWN AND ROMY RAFAEL'S HYPNOSIS**

**Diajukan untuk memenuhi salah satu syarat memperoleh gelar
SARJANA PENDIDIKAN**

**WINDY CITRA NEGARA
NIM 20101111042**

**PROGRAM STUDI PENDIDIKAN BAHASA INGGRIS
FAKULTAS KEGURUAN DAN ILMU PENDIDIKAN
UNIVERSITAS MUHAMMADIYAH SURABAYA
JUNI 2014**

HALAMAN PERSETUJUAN PEMBIMBING

Skripsi yang ditulis oleh Windy Citra Negara ini telah disetujui oleh dosen pembimbing untuk diujikan tanggal 21 Juni 2014.

Dosen Pembimbing	Tanda Tangan	Tanggal
I. Dr. Dwijani Ratnadewi, M.Pd
II. Armeria Wijaya, S.S., M.Pd.

Mengetahui:

Ketua Program Studi Pendidikan Bahasa Inggris,

Linda Mayasari, S.Pd., M.Pd.

LEMBAR PENGESAHAN

Skripsi ini telah diuji dan dinyatakan sah oleh Panitia Ujian Tingkat Sarjana (S-1) Fakultas Keguruan dan Ilmu Pendidikan Universitas Muhammadiyah Surabaya sebagai salah satu syarat memperoleh gelar Sarjana Kependidikan.

Dosen Penguji :	Tanda Tangan	Tanggal
1. Dr. Dwijani Ratnadewi, M.Pd.
2. Waode Hamsia, S.Pd., M.Pd.
3. Drs. H. Wijayadi, M.Pd.

Mengetahui:
Fakultas Keguruan dan Ilmu Pendidikan
Universitas Muhammadiyah
Dekan,

Dr. M. Ridlwan, M.Pd.

PERNYATAAN KEASLIAN TULISAN

Saya yang bertanda tangan dibawah ini:

Nama : Windy Citra Negara
NIM : 20101111042
Jurusan/program studi : Bahasa Inggris
Fakultas : Keguruan dan Ilmu Pendidikan

Menyatakan dengan sebenarnya bahwa skripsi yang saya tulis ini benar-benar merupakan hasil karya saya sendiri, bukan merupakan pengambilalihan, tulisan atau pikiran orang lain yang saya akui sebagai hasil tulisan atau pikiran saya sendiri.

Apabila dikemudian hari terbukti atau dapat dibuktikan bahwa skripsi ini hasil jiplakan, maka saya bersedia menerima sanksi atau perbuatan tersebut sesuai peraturan yang berlaku.

Surabaya, 12 Juni 2014
Yang membuat pernyataan,

Windy Citra Negara

ACKNOWLEDGEMENT

Alhamdulillah, First of all, all praises and gratitude are to Allah SWT for the blessing, strength, and guidance. The completion of this research is certainly would not be able to finish without of encouragement, support, motivation and helping hands of many people. Therefore, no one seems when the author expresses gratitude and appreciation to:

1. Linda Mayasari, S.Pd., M.Pd as the Head of English Department Program.
2. Dr. Dwijani Ratnadewi, M.Pd as my first advisor. A great thanks for your time, advices, constructives, supports, criticism, and patience.
3. Armeria Wijaya, S.S., M.Pd. as second my advisor. A great thanks for your contributions, support, and advices.
4. All lecturers of the English Department who have taught her worthy knowledge as a preparation for the future and improvement in her ability.
5. My beloved parents (Setyo Adi Wasono and Dwi Candraningdyah). Thank you very much for love, affection, care, support, motivation, and pray.
6. My dearest brothers (Adwin) who always bothering and help to develop my skill.
7. My friends: Nuh, Jepri, Lia, Candra, Eko, Fitri, Angga, Mita, Kurnia, Desy. Thanks for sharing motivation, togetherness, for being my best friends
8. All the members of English Department, especially for eight semester. Thanks for the togetherness.
9. All people whose names could not mentioned one by one. Thank you for everything.

Finally, The writer has tried as much as possible with the completion of this research, but the writer realizes there are still many weaknesses in terms of both content and grammar. And the authors expect criticism and constructive suggestions from readers for the perfection of this research. At least, the researcher expects that this research will be useful and able to give contribution for the academic study and following research.

Surabaya, 12 Juni 2014

Windy Citra Negara
20101111042

TABLE OF CONTENTS

TITLE.....	i
MOTTO AND DEDICATION	ii
HALAMAN PERSETUJUAN PEMBIMBING	iv
LEMBAR PENGESAHAN	v
PERNYATAAN KEASLIAN TULISAN.....	vi
ABSTRACT.....	vii
ACKNOWLEDGEMENT	viii
TABLE OF CONTENTS.....	ix
CHAPTER I INTRODUCTION	1
1.1 The Background of the Research	1
1.2 Problems of the Research	4
1.3 Objectives of the Research.....	4
1.4 Significance of the Research	5
1.5 Scope and Limitation.....	5
1.6 Definitions of Special Terms.....	6
1.7 Organization of the Research	7
CHAPTER II REVIEW OF RELATED LITERATURE	8
2.1 Review of Related Theories	8
2.1.1 Pragmatics	8
2.1.2 Types of Utterances.....	9
2.1.2.1 Constantive Utterance.....	9
2.1.2.2 Performative Utterance	9
2.1.3 Types of Sentences.....	10
2.1.3.1 Declarative sentences.....	10
2.1.3.2 Imperative sentences.....	10
2.1.3.3 Interrogative sentences	10
2.1.3.4 Exclamatory sentences.....	11
2.1.3.5 Conditional sentences	11

2.1.4 Context of Situation	11
2.1.5 Speech Acts	12
2.1.5.1 Locutionary Act	12
2.1.5.2 Illocutionary Act	13
2.1.5.3 Perlocutionary Act	13
2.1.6 The Components In Determining an Illocutionary Act	14
2.1.6.1 Illocutionary Point	14
2.1.6.2 Mode of Achievement	15
2.1.6.3 Propositional Content Condition	15
2.1.6.4 Preparatory Condition	15
2.1.6.5 Sincerity Condition	16
2.1.6.6 Degree of Strength	16
2.1.7 Types of Illocutionary Act	16
2.1.7.1 Declaration	17
2.1.7.2 Representative (Assertive)	17
2.1.7.3 Expressive	17
2.1.7.4 Directive	18
2.1.7.5 Commissive	18
2.1.8 Hypnosis	19
2.1.9 Suggestive Mode	20
2.2 Review of Previous Study	22
CHAPTER III METHOD OF THE RESEARCH	24
3.1 The Nature of the Research	24
3.2 The Source of the Data	25
3.3 Technique of Data Collection	27
3.4 Technique of Data Analysis	27
CHAPTER IV FINDINGS AND DISCUSSIONS	31
4.1 The Suggestive Words	32
4.2 The Way in Delivering Suggestive Words	35
4.2.1 Suggestion to Imagine	35

4.2.2 Suggestion to Obey	49
4.3 The Reason of Applying the Suggestive Words	65
4.3.1 Having the Object Obey the Suggestion	66
4.3.2 Sending an Indirect Message	67
4.4 Discussion	69
CHAPTER V CONCLUSION AND SUGGESTION	70
5.1 Conclusion	70
5.2 Suggestion	71
BIBLIOGRAPHY	73
APPENDIX	74

Bibliography

- Atkinson, William Walker. 1909. *Suggestion and Auto Suggestion*. Chicago: The Progress Company.
- Austin, John L. 1962. *How to Do Things with Words*. Great Britain: Oxford University Press
- Bogdan, Robert C. Dan Steven J. Taylor, 1992, *Introduction to Qualitative Research Methods: A Phenomenological Approach in the Social Sciences*, alih bahasa Arief Furchan, John Wiley dan Sons, Surabaya, Usaha Nasional.
- Corbuzier, Deddy. 2005. *Mantra*. Jakarta: PT. Bhuana Ilmu Populer.
- Creswell, J. 2009. *Research design: Qualitative and quantitative approaches 3rd edition*. London: Sage.
- Cutting, Joan. 2002. *Pragmatics and Discourse: A Resource Book for Students*. USA: Routledge.
- Gallagher, Victoria. 2008. *Self-Hypnosis Step by Step: Step 7 Formulating Suggestion*. <http://www.hyptalk.com> accessed on February 24th 2014.
- John J. McDermott. 1999. "James, William". In *The Cambridge Dictionary of Philosophy*. Robert Audi, ed. 446-448. London: Cambridge University Press.
- Mey, Jacob L. 2001. *Pragmatics an Introduction 2nd edition*. USA: Blackwell Publisher.
- Nurindra, Yan. 2008. *Hypnosis for Dummies*. Jakarta: Indonesian Board of Hypnoteraphy.
- Paltridge, Brian. 2006. *Discourse Analysis: An Introduction*. London: YHTD Ltd.
- Vanderveken, Daniel. 1990. *Meaning and Speech Act. Volume I. Principles of Language Use*. Great Britain: Cambridge University Press.
- Wong, Willy and Hakim, Andri. 2009. *Dahsyatnya Hipnosis*. Jakarta: Visi Media Pustaka.
- Yule, George. 1996. *Pragmatics*. Oxford: Oxford University Press.
- Yule, George. 2006. *The Study of Language 3rd edition*. UK: Cambridge University Press.